




Mark Watson

Senior Logistics Analyst

Mark Watson graduated from Clemson University with a Bachelor's Degree in Marketing and a Minor in Management and has over 11 years of industry experience in Supply Chain and Logistics. Mark started his career in Logistics with over 4 years at UPS in the Business Development and Analytics Department where he reviewed, analyzed, built, and negotiated pricing agreements. Mark continued to broaden his Logistics experience with over 5 years developing and implementing logistics solutions for companies throughout the United States. Mark joined LJM Group in 2015, and since then has become a vital member of LJM's Contract Negotiations Team. Mark applies his years of experience by providing LJM Customers with Parcel Data Analysis, Contract Evaluation, Contract Negotiation, Supply Chain Optimization, and Business Intelligence.



Call for your
FREE consultation
at 631-844-9500

**New
Parcel Contracts**
Analyzed Daily

**Thousands
of Shippers**
Serviced

**Millions
of Packages**
Tracked Annually



LJM Group is the premier carrier invoice auditing company in the parcel industry, servicing over 1,100 clients and tracking over 300 million packages per year. We also review hundreds of carrier contracts annually and help negotiate countless agreements yearly. This experience gives us immeasurable insight to carrier pricing structures and negotiation practices, making us uniquely qualified to understand the intricacies of carrier agreements.



myLJM.com • info@myLJM.com • 631-844-9500
312 CONKLIN STREET, FARMINGDALE, NY 11735