



Kevin DiCapua

Vice President and Co-Founder

Mr. DiCapua brings to LJM Group his exceptional technological expertise coupled with in-depth knowledge of small parcel invoice auditing, industry best-practices, and business intelligence. An AS/400 (iSeries) programmer by trade, he began his career in IT at age 17, running the computer systems, and eventually directing the IT staff for two prominent companies.

During a 14-year span within his IT career, his exceptional data-mining skills were extensively integrated among operational and programmatic settings. Before partnering with Ken Wood to become co-founders of LJM Group, Mr. DiCapua worked at Pitney Bowes as a Logistics Project Manager overseeing the implementation and data integration of all vendor provided shipping systems and software.

Mr. DiCapua currently directs all IT and Operations at LJM Group. He is responsible for having developed the most technologically advanced invoice auditing software in the parcel industry as well as developing the industry's best-in-class client web-portal. He is also credited with developing LJM's proprietary software which allows LJM and their clients to compare and quantify the differences between UPS and FedEx contracts. This software also helps clients measure and enumerate the impact of a newly proposed carrier contract versus their current carrier contract, as well as assess the impact of proposed yearly rate increases.



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LJM Group is the premier carrier invoice auditing company in the parcel industry, servicing over 1,100 clients and tracking over 300 million packages per year. We also review hundreds of carrier contracts annually and help negotiate countless agreements yearly. This experience gives us immeasurable insight to carrier pricing structures and negotiation practices, making us uniquely qualified to understand the intricacies of carrier agreements.



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