



UPS/FEDEX CONTRACT ANALYSIS AND NEGOTIATION

Optimize your carrier contracts, lower your shipping spend, increase profits



Savings of 10% to 25% are typical.

Our ONLY FEE is a percentage of the savings we help you achieve.

Stop Losing Money to UPS/FedEx

You're inevitably leaking profits through your parcel contracts with UPS/ FedEx—it's not, "Am I paying too much?" but rather, "How much am I overpaying?"

So how can you tell if your shipping agreement is competitive? You can't. Your only true comparison is your last carrier negotiation; and how do you know how well you did then? Your carrier rep might tell you your rates cannot be lowered, that you already have the lowest rates in the area; however, LJM's analysts and former carrier pricing managers consistently find additional savings in almost 100% of the agreements they review.

LJM devises long-term strategies to save on your shipping spend by utilizing our corporate carrier pricing experience coupled with our unmatched benchmarking analytics. Our 20-year footprint of accountability and expertise ensures custom savings.

There are many variables in every contract, and LJM has the proficiency to help you maximize your savings. As former Senior Pricing Managers at UPS, FedEx, and DHL Express, we take the unknowns out of the process, assuring you receive the best agreement possible. Using our best-in-class proprietary software and our many years of industry experience, LJM's pricing experts follow a 5-step process:

- 1 ANALYZE** - Analyze your current UPS/FedEx agreements, at no cost to you
- 2 PINPOINT** - Pinpoint weaknesses where savings can be achieved
- 3 STRATEGIZE** - Develop custom solutions and areas for negotiation
- 4 RENEGOTIATE** - Work directly with our clients to lower your shipping rates and fees
- 5 REPORT** - 24/7 client web-portal offers analytics and customized reporting

"We truly believed that we had a very good agreement with both of our shipping partners until we got involved with LJM Group. They not only saved us a substantial amount of money, they gave us an education on carrier contracts and pricing that will help our company with carrier agreements well into the future"

**- Chief Financial Officer,
New York-based apparel company**

Call for your **FREE** consultation at 631-844-9500



LJM Group is the premier carrier invoice auditing company in the parcel industry, servicing over 1,100 clients and tracking over 300 million packages per year. We also review hundreds of carrier contracts annually and help negotiate countless agreements yearly. This experience gives us immeasurable insight to carrier pricing structures and negotiation practices, making us uniquely qualified to understand the intricacies of carrier agreements.

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